

**Arizona State Trapshooting Association**  
**Board of Directors Meeting Minutes**  
December 29, 2012

ASTA BOD meeting, Ben Avery Clay Target Center

BOD Attendees:

Steve Long  
Larry Mane  
Mark Williams  
Doug Sims  
Dick Whitman  
Scott McClelland  
Len Sullivan  
Richard Lockett  
Tim Robb  
George Miller

Members Attending:

Marty Benko  
Nathan Sullivan  
Jay Alderman

President Long called the meeting to order at 4:13 pm.

President Long began with a discussion of advertisers for the State Shoot program. George Miller published a spreadsheet to the board members with a list of all advertisers that are participating as of this date. The final date for advertising submissions was established as December 31<sup>st</sup>, 2012. Len Sullivan reported that a rough layout of the program has been completed with the help of Doug Sims, Scott McClelland, and Lee Bachman. A request for a "President's Message" was made to Steve Long for inclusion in the program.

Bill and LeeAnn Martin will be repeating the \$20,000 Martin Lewis Challenge for the 2013 state shoot.

The board discussed the donation of 4 gun cases by Tony DeSimone and where to place the information in the program.

George Miller asked about "swap ads" – trading advertisements with other shooting organizations. Larry Mane reported that a swap was made with Nevada last year. The board agreed that swap ads were approved for future programs if the sizes were equal.

Steve Long reported that he had received a trophy list from the ATA and passed the list around to the Board members. The ATA will be providing 45 trophies for the championship weekend for resident shooters. Richard Luckett mentioned that the ATA will be providing a belt buckle and \$500 towards the handicap championship. Steve Long stated that he will be calling the trophy vendor to request duplication of the resident awards for non-residents. All trophies will be shipped to Tucson for secure storage until the state shoot.

President Long asked for approval to ask Geri and Connie in Tucson to pass out the trophies. The board agreed to ask them to pass out the trophies and to provide gift cards to them in appreciation for their help. Tim Robb recommended that all trophies be inventoried due to the mix-ups last year.

The board agreed to split the responsibility for trophy purchases between the zones. The northern zone directors will select and purchase trophies for Thursday, the central zone directors will select and purchase trophies for Wednesday, and the southern zone directors will select and purchase trophies for Friday. The host club will provide trophies for Tuesday. Steve Long recommended upgrading the trophies over what was purchased for 2012. Len Sullivan stated that “we have the money and this is the State Shoot, let’s do it right.” Scott McClelland reminded the group that Friday would have more trophies than Wednesday and Thursday. Len Sullivan reported that \$13,000 was spent in 2012 with a budget of \$18,000. The 2013 budget is also \$18,000. A basic budget of \$3,000 per day for trophies was established.

Tim Robb mentioned that the State Team plaques and hangers need to be ordered.

Richard Luckett reported that the ATA had not posted all of Jay Alderman’s scores on time and that Jay’s average had been recalculated, but that this did not change the standing of the State Teams.

Steve Long recommended that the ASTA buy down the cost of targets at the State Shoot. Doug Sims reported on the methods used by Tucson to determine event pricing and how the ASTA could buy down the cost. The two methods discussed were A) making an estimate based on historical reporting and B) counting the final amount of targets thrown. Based on previous target counts of around 300,000 targets per year, Steve Long asked what dollar amount would be needed to get the shooter price down to \$28 per 100 targets. Len Sullivan reported that the ASTA received an extra \$3,000 from the ATA that was not expected and could be applied towards the target buy down.

Mark Williams asked about the benefits of providing better trophies as opposed to a target buy down that may not be possible again in the future. Len Sullivan responded by saying that better trophies benefit the trophy winners, buying down target prices benefits everyone who shoots. Mark Williams asked if there was money available to buy down targets next year if the ATA rebate was smaller. Len Sullivan reported that the ASTA currently has \$45,000 in the home ground fund, \$13,000 in the life member fund, and

\$84,000 in the working accounts and asked what else we wanted to spend that money on that would benefit the shooters. George Miller stated that if the amount of money provided to buy down targets was consistent and was advertised to the shooters, most shooters would understand that the effort had been made.

Doug Sims stated that based on the current cost of targets, Tucson could make a tentative commitment to a price of \$28 per hundred if the ASTA provided a buy down of \$6,000. If fewer than 300,000 targets were thrown, Tucson would provide a refund to the ASTA. If more than 300,000 targets were thrown, Tucson would cover the extra costs. Richard Luckett suggested approving an amount of “up to \$6,000” for the buy down and the final amount would be determined based on the total targets thrown. Len Sullivan put forth a motion to pre-authorize up to \$6,000 for the target buy down based on 300,000 targets being thrown. If fewer than 300,000 targets are thrown, the ASTA would receive a rebate. George Miller seconded.

The motion was approved by unanimous voice vote.

Doug Sims and Scott McClelland stated that they would contact the Tucson BOD to work out the final price as soon as possible. Tucson will provide a price to the Board, Steve Long and Lee Bachman will sign the contract after it is approved.

Steve Long asked for any other business regarding the state shoot program. Tim Robb asked about the \$10,000 purse on Sunday. Larry Mane stated that the purse would “take away” from the Spring and Autumn Grand. Steve Long stated that he did not believe the purse would bring any additional shooters to the state shoot. The board agreed that the target buy down would provide a greater benefit to the shooters.

George Miller asked about the 10 day advance notice for BOD meetings. He suggested that in unusual circumstances the executive committee should have the ability to call a meeting in less than 10 days. Larry Mane stated that the 10 day notice was Arizona law for corporations.

President Long called for any other business. Richard Luckett suggested that a target setting committee was not needed. After discussion, it was agreed that the committee was not needed. Tim Robb made a motion to let Tucson handle the target setting, but that if there were excessive issues with the target setting he and other board members would step in to supervise. Scott McClelland seconded.

The motion passed by unanimous voice vote.

Steve Long asked about attendance pins. Larry Mane volunteered to acquire the pins. Richard Luckett asked that extra pins be ordered for him to pass out at the Grand American.

Steve Long mentioned that at the HOF shoot there was quite a mess left over and that more assistance was needed for cleanup next year. He also expressed concern about how

the trophies were allocated and that next year's program needed to be more specific. Tim Robb mentioned that he would like to see opportunities for non-resident shooters to form teams, and that the teams could not be changed after the initial sign up was complete.

Len Sullivan mentioned that at the scheduling meeting, Gary Palese requested that the BOD visit his club and scheduled a shoot without any conflicts specifically for this purpose. Len Sullivan was the only board member who attended. Steve Long stated that he had called Gary and let him know that there was 22" of snow in Flagstaff and that he could not come. Len Sullivan reminded the board members that there were two other opportunities for them to visit Lake Havasu and that it would be good for them to attend.

Richard Luckett reported that Arizona received the 3<sup>rd</sup> highest state refund in the nation. There are 12 pages of rule changes that have been posted on the ATA website. New rulebooks have been printed and distributed. Arizona has a new AIM director: Dale Bulgrin. The Western Zone will most likely be held in Tucson due to construction delays in Flagstaff. Trap & Field magazine has changed the location in the advertisements. Doug Sims will put together a program and green sheet. The ATA is sending unpaid shooter reports to the shooters and clubs. Richard Luckett will be providing the Rookie of the Year award again. The ATA is offering an opportunity for state associations to purchase a shade canopy at the Grand American. Discussion of the shade canopy was tabled until the next BOD meeting.

Scott McClelland asked if the dinner expense for the State Shoot was still budgeted at \$3,500. This was confirmed.

Larry Mane motioned to adjourn. George Miller seconded.

The meeting was adjourned at 5:30 pm.

Respectfully submitted:

Len Sullivan Secretary/Treasurer